

Date: 15 Jan 2018

To: **M/s. Saudi Commission for Contracting Organization.**

Attn.: **Mr. Hajed Al Subaie**

Sub: **2017 Rental & Limousine Tariff.**

Dear Sir,

Hanco Rent A Car (Al Tala'a International Transportation Company) is one of the leading car rental and leasing companies in the Kingdom of Saudi Arabia. Established in 1976, and operating a fleet size of over 25,000 vehicles, operative from over 125 rental outlets and workshop facilities located across the Kingdom of Saudi Arabia with affiliate network across MENA Region.

Anticipating the volume of business from your organization and on time payment, we are submitting a highly competitive offer for the daily & monthly rental rates and also limousine rates. These rental rates are also inclusive with the following facilities:

- Free periodical/preventive maintenance service.
- Comprehensive insurance as per terms of Insurance Policy with a policy excess (insurance deductible) in case of accident, which can be waived on the additional payment of CDW charges at the time of Rental Agreement opening. (CDW charges can be provided upon request).
- Centralized reservations facility Kingdom wide
Email [reservations@myhanco.com]
- 24 Hours Free road side assistance for breakdowns and accidents.
- Mode of payment: up to 30 Days from the date of invoice (Subject to Credit Approval and timely payment of monthly invoice).
- Chauffeur Driven & Limousine facilities, One- Way Rentals & Cross Border Rentals are also available upon request.

Please return the attachments duly signed and stamped after keeping a copy for your record.

Thanking you and looking forward to your confirmation of attached Tariff Card Agreement in order to take the appropriate next steps. We are confident that our services will meet your expectation.

Thank you and best regards,



Al Tala'a International Transportation Co. (HANCO)

Date: 15 JAN 2018

(1 of 2)
Corporate Rental Services Agreement
with M/s Saudi Commission for Contracting Organization.

Account Code:
(Tariff Card Year 2017)

(Amounts in SAR) Elite Plus 2017

Vehicle Group	Vehicle Types	Daily	Monthly	Free KM		Extra Km @	Insurance Deductible Charges
				Daily	Monthly		
B	Hyundai Accent, Toyota Yaris , OR Equivalent	80	1,795	200	6,000	0.3	500
C	Hyundai Elantra, Toyota Corolla, Ford Eco Sport OR Equivalent	105	2,150	200	6,000	0.4	500
D	Hyundai Sonata, Toyota Camry, Tucson, Kia Spotage, Rav4 4x4 OR Equivalent	150	3,450	200	6,000	0.5	750
E	Impala, Honda Accord, Nisan Maxima OR Equivalent	190	3,950	200	6,000	0.6	750
F	Toyota Innova, Carnival, Hyundai H1 OR Equivalent	295	5,100	200	6,000	0.8	1000
XA	Lexus ES 350, OR Infiniti Q50 Equivalent	300	6,800	200	6,000	1	1,500
XB	Centennial, Infiniti Q70 OR Equivalent	430	8,500	200	6,000	1.2	2,000
XC	BMW 730, Lexus 460 OR Equivalent	1,800	21,000	200	6,000	2	2,500
XD	Mercedes S400	2,500	30,000	200	6,000	2.5	3,500
GA	Prado TX, Fortuner 4x4, OR Equivalent	325	5,500	200	6,000	0.9	1,000
GB	Prado TXL, Infiniti QX70, Infiniti QX60 OR Equivalent	345	6,500	200	6,000	1	1,500
GC	Suburban, Yukon, Tahoe, OR Equivalent	445	8,000	200	6,000	1.2	2,000
GX	Land Cruiser GXR, Denali, Infiniti QX80 OR Equivalent	500	10,000	200	6,000	2	2,500
I-SC	Toyota Single Cabin 4x2 OR Equivalent	185	3,250	200	6,000	0.5	1,000
I-DC	Toyota DC 4x2 OR Equivalent	200	3,500	200	6,000	0.5	1,500
I-SC	Toyota Single Cabin 4x4 OR Equivalent	200	3,500	200	6,000	0.5	1,000
I-DC	Toyota DC 4x4 OR Equivalent	225	3,700	200	6,000	0.5	1,500
VA	Suzuki APV Van, Toyota Hiace Panel Van, OR Equivalent	325	3,950	200	5,000	1.5	1,500
IT	Cargo Truck 4T, OR Equivalent	430	4,750	200	5,000	0.85	2,000
TA	Chevy Savana Van, Toyota Hiace Van, OR Equivalent	460	4,750	200	5,000	1	1,500
TB	Hyundai County Bus, Toyota Coaster, OR Equivalent	800	8,100	200	5,000	0.55	2,500
TC	Ashok Leyland, OR Equivalent	1,245	9,350	200	5,000	1.5	3,000
TX	Kinglong OR Equivalent	3,200	17,900	200	5,000	1.5	5,000

Note: Above rates are exclusive of VAT. Starting from Jan 2018, VAT will be applicable.

Subject to terms & conditions on next page (2of2)

Proposed By
Al Tala'a International Transportation Co. (Hanco)

Accepted by Customer

Authorized Signatory

Stamp



